Regional Municipality of Waterloo

Administration and Finance Committee

Agenda

Tuesday, January 13, 2015

Approximately 10:30 a.m. (Immediately following the Planning and Works Committee)

Regional Council Chamber

150 Frederick Street, Kitchener

1. Declarations Of Pecuniary Interest Under The Municipal Conflict Of Interest Act

2. Delegations

Consent Agenda Items

Items on the Consent Agenda can be approved in one motion of Committee to save time. Prior to the motion being voted on, any member of Committee may request that one or more of the items be removed from the Consent Agenda and voted on separately.

3. Request to Remove Items From Consent Agenda

4. Motion To Approve Items Or Receive for Information

   a) COR-ITS-15-01, Renewal of Teranet Agreement (Approval) 1

   b) COR-FFM-15-01, Voice Radio System Replacement Update (Information) 4

   c) COR-TRY-15-01, Quarterly Summary of Tenders/Quotes, Requests for Proposals and Consultant Selections Approved by 7

1773974
the Chief Administrative Officer (Information)

Regular Agenda Resumes

5. Information/Correspondence
   a) Council Enquiries and Requests for Information Tracking List

6. Other Business

7. Next Meeting - February 3, 2015

8. Motion To Go Into Closed Session

That a closed meeting of the Planning and Works, Administration and Finance and Community Services Committees be held on Tuesday, January 13, 2015 immediately following the Administration and Finance Committee meeting in the Waterloo County Room in accordance with Section 239 of the “Municipal Act, 2001”, for the purposes of considering the following subject matters:

   a) proposed or pending litigation and receiving of legal advice that is subject to solicitor-client privilege related to a matter before an administrative tribunal
   b) proposed or pending litigation and receiving of legal advice that is subject to solicitor-client privilege related to an agreement
   c) proposed or pending litigation and receiving of legal advice that is subject to solicitor-client privilege related to an agreement
   d) proposed or pending litigation and receiving of legal advice that is subject to solicitor-client privilege related to a matter before an administrative tribunal
   e) proposed or pending litigation and receiving of legal advice that is subject to solicitor-client privilege related to an agreement
   f) labour relations and receiving of legal advice regarding contract negotiations
   g) personal matters about identifiable individuals and labour relations
h) receiving of legal advice that is subject to solicitor-client privilege related to legislation

i) personal matters about identifiable individuals related to committee appointments

j) personal matters about identifiable individuals related to committee appointments

k) personal matters about identifiable individuals related to committee appointments

l) personal matters about identifiable individuals related to committee appointments

m) personal matters about identifiable individuals related to committee appointments

n) personal matters about identifiable individuals and education of councillors regarding a Public Health matter

9. **Adjourn**
Region of Waterloo  
Corporate Services  
Information Technology Services

To: Chair Sean Strickland and Members of the Administration and Finance Committee

Date: January 13, 2015  
File Code: A02-20

Subject: Renewal of Teranet Agreement

Recommendation:

That the Region of Waterloo enter into a 5 year agreement with Teranet for assessment and property mapping data used by the Region of Waterloo and its Area Municipalities in the annual amount of $66,459 excluding all applicable taxes;

And That the Region of Waterloo enter into sub-licence agreements with each of the Area Municipalities for the delivery of the data and the distribution of costs as outlined in Report COR-ITS-15-01, dated January 13, 2015;

And Further That all such agreements be to the satisfaction of the Regional Solicitor.

Report:

The Municipal Property Assessment Corporation (MPAC) collects and maintains property assessment information for all properties in Ontario. Teranet is the exclusive provider of both online property search and registration information in Ontario and Land Registry and MPAC Assessment mapping to Ontario municipalities. The data delivered by Teranet is relied upon to support service delivery in virtually every department at the Region. As an example, Regional Planners use the mapping data when developing and analyzing land usage policy and how it relates to property boundaries. Facilities Management uses the data to help manage the Region’s numerous property assets. Operations staff use the mapping data to help locate and maintain traffic sign inventory across the region, among other things.
In 2004, the Region of Waterloo entered into agreements with both MPAC and Teranet for the use of assessment and property mapping. These agreements were renewed in 2009 and are again due for renewal.

All terms and conditions will remain the same, with the following amendments:

1) The Region will enter into a master agreement with Teranet and then relicense the data for distribution to the area municipalities. Currently Kitchener, Cambridge, and the Region each have separate agreements with Teranet. The City of Waterloo and the Townships are currently sublicensing the data from the Region at no cost. With this new model the Region will enter into a master agreement with Teranet to receive and have rights to distribute these data sets to each of the area municipalities.

2) The agreement will include the delivery of Property Ownership Reports which show legal descriptions, owner names, and sales transaction history of all properties. All of the area municipalities have expressed an interest in receiving these Property Ownership reports. At the Region, Teranet’s property ownership reports will be used by Legal Services staff to help administer land acquisitions and dispositions, by the Economic Development team to perform recent sales comparisons of properties in the Region for potential investors, and by Community Housing staff to assist in determining the values of individual properties of interest across the Region.

Teranet and the area municipalities’ staff are in support of both changes as described above.

Corporate Strategic Plan:

The above initiative supports Focus Area 5 - Service Excellence and directly relates to objective 5.3 ensuring programs and services are efficient, effective and demonstrate accountability to the public, and 5.6 strengthening and enhancing partnerships.

Financial Implications:

The annual cost of the Teranet agreement is $66,459. The cost allocation between the eight municipalities is provided in the table below. The Region will assume 40% of the overall cost of the agreement with the remaining 60% being divided amongst the Area Municipalities based on the number of properties within each community. The Region’s annual cost is $28,111 (plus applicable taxes).
<table>
<thead>
<tr>
<th>Area</th>
<th>Assessment &amp; Property Mapping</th>
<th>Property Ownership Reports</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cambridge</td>
<td>$4,845</td>
<td>$5,125</td>
<td>$9,970</td>
</tr>
<tr>
<td>Kitchener</td>
<td>$7,081</td>
<td>$7,491</td>
<td>$14,572</td>
</tr>
<tr>
<td>North Dumfries</td>
<td>$559</td>
<td>$591</td>
<td>$1,150</td>
</tr>
<tr>
<td>Waterloo</td>
<td>$4,100</td>
<td>$4,337</td>
<td>$8,437</td>
</tr>
<tr>
<td>Wellesley</td>
<td>$373</td>
<td>$394</td>
<td>$767</td>
</tr>
<tr>
<td>Wilmot</td>
<td>$745</td>
<td>$789</td>
<td>$1,534</td>
</tr>
<tr>
<td>Woolwich</td>
<td>$932</td>
<td>$986</td>
<td>$1,918</td>
</tr>
<tr>
<td>Region</td>
<td>$15,109</td>
<td>$13,002</td>
<td>$28,111</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$33,744</strong></td>
<td><strong>$32,715</strong></td>
<td><strong>$66,459</strong></td>
</tr>
</tbody>
</table>

If each area municipality were to enter into separate agreements for the same deliverables with Teranet, the annual costing would be significantly higher. The total combined annual savings realized by cost sharing is $104,141 as compared to individual agreements signed by each municipality. This equals possible cost avoidance to the Region and all the Area Municipalities of $520,705 over a 5 year term.

The current annual cost to the Region for the Teranet agreement is $23,478. The net increase is $4,633 which is provided for in the preliminary 2015 Operating Budget.

A sub-licence agreement will be signed with each area municipality, outlining terms of use and fees to be collected from each municipality over the 5 years.

**Other Department Consultations/Concurrence:**

The Region’s Legal Division has reviewed and endorsed the proposed 5 Year Teranet agreement with above identified amendments.

**Prepared By:** Arlene McDonald, Director, Information Technology Services

**Approved By:** Craig Dyer, Commissioner of Corporate Services/Chief Financial Officer
Region of Waterloo
Corporate Services
Facilities Management & Fleet Services

To: Chair Sean Strickland and Members of the Administration and Finance Committee

Date: January 13, 2015  

File Code: F18-40

Subject: Voice Radio System Replacement Update

Recommendation:

For Information

Summary:

Report CR-FM-13-020 dated November 12, 2013 provided staff direction to prepare a Request for Proposal (RFP) for replacement of the Waterloo Regional Voice Radio System. This report provides an update on that process.

Report:

Background

The Waterloo Regional Voice Radio System (WRVRS) provides reliable public-safety grade two-way voice radio communications for Waterloo Regional Police Service, all municipal Fire Departments, all Regional Departments (principally Transit and Roads Operations) and various area municipality operations departments within the Region. It serves as the primary link between 911 dispatch and Police and Fire personnel for all day-to-day communications and provides critical interoperability between all users in the event of a Region-wide emergency.

The original analog system was installed in 1994 and has undergone several minor upgrades and one major upgrade in 2009/2010 to ensure optimum performance and coverage. The 2009/10 upgrade addressed typical end of life cycle concerns including difficulty in obtaining replacement parts and effective support services as well as improving system coverage in the Cambridge area by adding one new tower to the system. The system currently has 6 towers operating as a simulcast ring infrastructure with approximately 2500 user radios.
The evaluation completed by the project team at the time of the last major upgrade concluded that the next evolution of the voice radio system, required sometime between 2018 and 2020, would involve a complete replacement of the current analog system with a digital system rather than another upgrade of infrastructure. The current analog system is essentially limited to transmission of voice communications. In order to take advantage of the improvements associated with a digital system, prevent issues with obtaining replacement parts and avoid a time where the analog system may not be supported, the Region is proceeding with the digital system replacement as soon as possible rather than waiting for the full life cycle of the existing system. The new system will comply with the radio transmission standard produced by the Association of Public-Safety Communications Officials (APCO) called Project 25 (P25) which is currently the North American standard for public safety communication.

A Steering Committee has been established to plan for the voice radio system replacement and to allow participation of the impacted municipalities and users. The Steering Committee includes senior management representatives of all Voice Radio users including Waterloo Regional Police Service, all municipal Fire Departments, Grand River Transit, Paramedic Services and Region and selected area municipal operations staff.

**Request for Proposal Process Update**

In February 2014, a consultant was hired to assist with preparation of the RFP documentation. Since that time, the consultant has been working with Regional staff, the Steering Committee and technical representatives of all system users to identify the detailed system requirements to be included in the system RFP.

Based on the needs identified from all users, staff then conducted a prequalification to identify qualified bidders for the system RFP. On October 15, 2014 a Request for Prequalification, PQ2014-06 was advertised for the Voice Radio System replacement. Five submissions were received from the following vendors: Airbus DS Communications Corp., E.F. Johnson Company, Bell Mobility Inc., Radio Division, Harris Canada Systems, Inc., and Motorola Solutions Canada Inc.

The submissions were evaluated and assessed based on criteria which included: understanding and approach; compliance of proposed equipment and services with the Region’s requirements; demonstrated stability, background and experience; Project Manager and team; reference checks and workplan.

Three of the submissions did not meet the minimum scoring requirements established in advance for prequalification. As a result the Voice Radio Prequalification Evaluation Committee (a subset of the Steering Committee) has short listed Harris Canada Systems, Inc. and Motorola Solutions Canada Inc. to move forward to the next step in the RFP process.
A Request for Proposal for the system will be issued to Harris and Motorola by March 2015. It will include consideration of:

- best use of existing infrastructure (tower sites & analogue system)
- evaluation of the cost and feasibility of operating parallel systems
- minimum 10-year system life cycle
- evaluation of timing options for transition of user groups to the new system

It had also been expected that the RFP would include evaluation of own/operate (in house) and contracted (hosted) service models. Bell Mobility was the only vendor to respond to the prequalification offering a hosted service and as they did not meet the minimum requirements to be shortlisted, the contracted (hosted) service model will no longer be considered as part of the RFP process.

It is expected that award of the Voice Radio System Replacement RFP will take place in Summer 2015 and that implementation will be completed by early 2017. This will provide the required system enhancements and ensure continued reliability into the future.

A subsequent RFP will be issued in 2016 to evaluate bulk purchasing opportunities for user groups to replace handset and base station gear prior to transitioning to the new system.

**CORPORATE STRATEGIC PLAN:**

The infrastructure replacement of the voice radio system will support Focus Area 2 of the Corporate Strategic Plan to develop, optimize and maintain infrastructure to meet current and projected needs.

The project also supports Focus Area 5 to strengthen and enhance partnerships with area municipalities, academia, community stakeholders and other orders of government.

**FINANCIAL IMPLICATIONS:**

Under the current arrangement, the Region pays all costs related to the voice radio infrastructure, upgrades and maintenance, with the other municipal partners responsible for purchase of the user equipment. The preliminary 2015-2024 Capital Program includes $21.7 million for replacement of the voice radio infrastructure, to be funded from property taxes (through the issuance of debentures) and development charges.

**Other Department Consultations/Concurrence:**

This report was prepared with input from Finance staff.

**Attachments:** Nil

**Prepared By:** Jerry Biersteker, Senior Project Manager, Facilities Project Management

**Approved By:** Craig Dyer, Commissioner of Corporate Services/Chief Financial Officer
Region of Waterloo
Corporate Services
Treasury Services (Procurement)

To: Chair Sean Strickland and Members of the Administration and Finance Committee

Date: January 13, 2015   File Code: F18-01

Subject: Quarterly Summary of Tenders/Quotes, Requests for Proposals and Consultant Selections Approved by the Chief Administrative Officer

Recommendation:

For Information

Summary: Nil

Report:

The Region’s Purchasing By-law allows for the Chief Administrative Officer to award certain tenders/quotes, requests for proposals, and consultant proposals, as set out below:

1. Tenders are competitive bids which specify the scope of work and the terms under which the Region will contract for the goods and services. Administrative awards of tenders between $100,000 and $500,000 can occur if the following criteria are met: a minimum of three compliant bids are received, award to the lowest bidder, and the bid amount within budget.

2. A Request for Proposal (RFP) is a formal publicly released document outlining a need and inviting businesses to submit plans to fulfill that need. The RFP specifies in general terms what the Region wants but provides flexibility for respondents to propose a solution. RFPs include an evaluation criteria and scoring matrix. While price is part of the evaluation criteria and scoring, award is made to the vendor with the highest overall score. For RFPs between $100,000 and $500,000 the criteria to enable an administrative award are that the proposal is compliant, that it best meets the criteria as established, that at least three
compliant proposals are submitted, and price is within budget.
3. Consultant Proposals are a type of RFP with the commodity being consultant services. For consultant proposals between $100,000 and $300,000, the criteria to enable an administrative award are that the proposal is compliant, that it best meets the criteria as established, and the price is within budget.

Administrative awards allow for an efficient and timely procurement process. A summary report is submitted on a quarterly basis to the Administration and Finance Committee outlining all tenders/quotes, RFPs and consultant proposals approved by the Chief Administrative Officer. Appendices 1, 2 and 3 provide the details of the tender/quote, RFP awards and consultant selections made by the Chief Administrative Officer from October 1, 2014 to December 31, 2014.

The Chief Administrative Officer is also authorized to award bids when Council is not in session. No other bids were awarded other than those noted in this report.

Corporate Strategic Plan:

This report supports and meets the objective of Focus 5 Service Excellence to ensure Regional programs and services are efficient and effective and demonstrate accountability to the public.

Financial Implications: As set out in each Appendix.

Other Department Consultations/Concurrence: Nil

Attachments:

Appendix 1 – C.A.O. Tender Awards
Appendix 2 – C.A.O. Proposal Awards
Appendix 3 – C.A.O. Consultant Awards

Prepared By: Lisa Buitenhuis, Manager, Procurement/Chief Purchasing Officer
Approved By: Craig Dyer, Commissioner of Corporate Services/Chief Financial Officer
## Appendix 1 – CAO Tender Awards (October 1, 2014 to December 31, 2014)

<table>
<thead>
<tr>
<th>Tender Number &amp; Name</th>
<th>Description</th>
<th>List of Bidders</th>
<th>Tender/Quote Price (Includes HST)</th>
<th>Budget</th>
<th>Net Cost of Award (Net of HST Rebate)</th>
</tr>
</thead>
<tbody>
<tr>
<td>T2014-178 Janitorial Services at 150 Main Street, Cambridge</td>
<td>To provide janitorial cleaning services using high quality materials, equipment and workmanship in a成本 effective, operationally satisfactory and environmentally safe manner for a two year period commencing December 1, 2014.</td>
<td><strong>1784631 Ontario Ltd. / L.B.J. Building Maintenance 2009</strong>&lt;br&gt;Precise Janitorial Services&lt;br&gt;Domclean Limited&lt;br&gt;Kleenway Building Maintenance Services Inc.&lt;br&gt;JDI Cleaning Systems Inc.&lt;br&gt;Arsenal Cleaning Services Ltd.&lt;br&gt;Sunshine Building Maintenance Inc.&lt;br&gt;Cheema Cleaning Services Ltd.&lt;br&gt;GDI Services (Canada) LP</td>
<td>$194,992.80&lt;br&gt;$222,286.76&lt;br&gt;$229,209.00&lt;br&gt;$230,520.00&lt;br&gt;$233,966.00&lt;br&gt;$243,402.00&lt;br&gt;$263,144.20&lt;br&gt;$266,883.40&lt;br&gt;$283,612.70</td>
<td>The 2014 approved Facilities operating budget has an annual provision of $102,287 allocated for contracted janitorial services at 150 Main Street. The cost of this service will be $87,798 annually (after HST rebate). This lower annual cost will be captured in the 2015 budget process.</td>
<td>$87,798.00&lt;br&gt;Note* net cost shown is for 2015</td>
</tr>
<tr>
<td>Tender Number &amp; Name</td>
<td>Description</td>
<td>List of Bidders (Successful Bidder Indicated in Bold)</td>
<td>Tender/Quote Price (Includes HST)</td>
<td>Budget</td>
<td>Net Cost of Award (Net of HST Rebate)</td>
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<td>T2014-152</td>
<td>To replace corridor carpet, stairwell landings and treads.</td>
<td>Grand Valley Tile Tosca Tile Ltd. R-Chad General Contracting Ltd.</td>
<td>$127,054.05 $248,481.05 $270,070.00</td>
<td>The 2014 approved Waterloo Region Housing capital budget provides $5,145,000 for capital renewal work funded through various sources which includes federal grants, revenue (taxation), and the Housing Reserve Fund. To date, a total of $3,540,324 has been committed and spent leaving a balance of $1,604,676. This project had $137,000 allocated and the balance will remain in the capital renewal budget.</td>
<td>$114,416.00</td>
</tr>
<tr>
<td>Tender Number &amp; Name</td>
<td>Description</td>
<td>List of Bidders (Successful Bidder Indicated in Bold)</td>
<td>Tender/Quote Price (Includes HST)</td>
<td>Budget</td>
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<tr>
<td>T2014-168 Hidden Valley Lift Pumping Station Electrical Upgrades</td>
<td>To replace the capacitor trip units and wiring trip contacts for the main transformers, installation of shunt trip equipment between the transformer and the main breakers, and upgrade of the high voltage pole switch and related equipment.</td>
<td>Harold Stecho Electric Ltd.  Selectra Inc.  Lexsan Electrical Inc.</td>
<td>$185,899.69  $202,839.92  $230,822.56</td>
<td>The 2014 approved Water capital program includes funding of $2,750,000 for Facilities Upgrades to be funded from the Water Reserve Fund and the Development Charge Reserve Fund. The budget has $220,000 allocated for this project.</td>
<td>$167,409.00</td>
</tr>
<tr>
<td>Tender Number &amp; Name</td>
<td>Description</td>
<td>List of Bidders</td>
<td>Tender/Quote Price (Includes HST)</td>
<td>Budget</td>
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<td>-----------------------</td>
<td>-----------------------------------------------------------------------------</td>
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</tr>
</tbody>
</table>
| T2014-176 Safety Supplies | The delivery and supply of miscellaneous safety supplies stocked within the Region’s stockrooms for use by Regional employees as required for a five year period. | **Canadian Bearings Ltd.**  
William Knell & Company Limited  
McCordick Glove & Safety  
Lawlor Safety  
Fastenal Canada Ltd.  
Drollis Safety Supply Co. Ltd.  
Wajax Industrial Components  
Weber Supply Company Inc.  
Tenaquip Limited  
Universal Field Supplies Inc.  
Ontario Glove and Safety  
Hagermeyer Canada Inc. o/a Vallen  
Mark Matthews | $417,686.50  
$442,360.55  
$442,432.10  
$456,387.90  
$472,867.25  
$478,019.94  
$478,635.85  
$488,485.66  
$497,613.80  
$540,365.20  
$547,827.10  
$548,006.35  
$830,604.80 | Products are expensed to various operational divisions upon issuance from inventory. | $75,228.00  
Note* net cost shown for 2015 is based on approximate usage |
<table>
<thead>
<tr>
<th>Tender Number &amp; Name</th>
<th>Description</th>
<th>List of Bidders (Successful Bidder Indicated in Bold)</th>
<th>Tender/Quote Price (Includes HST)</th>
<th>Budget</th>
<th>Net Cost of Award (Net of HST Rebate)</th>
</tr>
</thead>
<tbody>
<tr>
<td>T2014-186 Interior Renovations 2nd Floor Main Street, Cambridge</td>
<td>To renovate the existing 2nd Floor office space at 150 Main Street, Cambridge to co-locate Public Health employees to enable enhanced communication and collaboration.</td>
<td>STM Construction Ltd.</td>
<td>$155,375.00</td>
<td>The approved 2014 Facility Asset Renewal Capital program includes $1,922,000 for 150 Main Street to be funded from the issuance of debentures. To date, $786,998 has been spent or committed, leaving a balance of $1,135,002 for this project and other work. An amount of $160,000 has been allocated for this work.</td>
<td>$139,920.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ball Construction Ltd.</td>
<td>$168,370.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Dry-Ac Interiors Inc.</td>
<td>$175,070.82</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>R.O.M. Contractors Inc.</td>
<td>$187,580.00</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Appendix 2 – CAO Request for Proposal Awards (October 1, 2014 to December 31, 2014)

<table>
<thead>
<tr>
<th>Proposal Number &amp; Name</th>
<th>Description</th>
<th>List of Bidders (Successful Bidder Indicated in Bold)</th>
<th>Proposal Price (Includes HST)</th>
<th>Budget</th>
<th>Net Cost of Award (Net of HST Rebate)</th>
</tr>
</thead>
<tbody>
<tr>
<td>P2014-17 Desktop Computer Replacement</td>
<td>To replace approximately 400 desktop computers including, Windows 7 operating system licenses, installation, and four years of maintenance and support. Supplier to be identified as a vendor of record for a four year period.</td>
<td>Metafore Technologies Inc. Amsdell Inc. CDW Canada Inc.</td>
<td>$322,918.97 $368,155.24 $413,116.70</td>
<td>The Information Technology capital program provides $448,000 in 2014 and $208,000 in 2015 totalling $656,000 for computer replacements to be funded from the PC reserve. Of the $656,000 an amount of $356,000 has been allocated for desktop computer replacements.</td>
<td>$290,798.00</td>
</tr>
</tbody>
</table>

Awarded to the supplier with the highest overall score
<table>
<thead>
<tr>
<th>Proposal Number &amp; Name</th>
<th>Description</th>
<th>List of Bidders</th>
<th>Proposal Price (Includes HST)</th>
<th>Budget</th>
<th>Net Cost of Award (Net of HST Rebate)</th>
</tr>
</thead>
<tbody>
<tr>
<td>P2014-18 Laptop Computer Replacement</td>
<td>To replace approximately 260 laptop computers including, Windows 7 operating system licenses, installation, and four years of maintenance and support. Supplier to be identified as a vendor of record for a four year period.</td>
<td>CDW Canada Inc. CDI Computer Dealers Inc. Amsdell Inc.</td>
<td>$258,453.60 $285,539.70 $289,221.24</td>
<td>The Information Technology capital program provides $448,000 in 2014 and $208,000 in 2015 totalling $656,000 for computer replacements to be funded from the PC reserve. Of the $656,000 an amount of $300,000 has been allocated for laptop computer replacements.</td>
<td>$232,745.00</td>
</tr>
</tbody>
</table>

Awarded to the supplier with the highest overall score
## Appendix 3 – CAO Request for Consultant Awards (October 1, 2014 to December 31, 2014)

<table>
<thead>
<tr>
<th>Proposal Number &amp; Name</th>
<th>Description</th>
<th>List of Bidders (Successful Bidder Indicated in Bold)</th>
<th>Proposal Price (Includes HST)</th>
<th>Budget</th>
<th>Net Cost of Award (Net of HST Rebate)</th>
</tr>
</thead>
<tbody>
<tr>
<td>C2014-17 Engineering Advisory Services, Electronic Fare Management System (EFMS)</td>
<td>To provide engineering advisory services during the implementation of the EFMS related to system design specification; test case scenarios; integration between the EFMS and the automatic vehicle location and automatic passenger counter system; customer pilot of smart card system and industry best practice for fare collection processes</td>
<td>BLIC North America Inc. <strong>IBI Group</strong> The Gooderham Group</td>
<td>$147,888.75 $236,340.63 $288,127.00</td>
<td>The 2014 approved Rapid Transit capital budget and 10 year forecast includes a budget of $3,621,000 for EFMS implementation in 2016. The overall project budget includes $730,000 for project management and consulting costs during the implementation phase. An amount of $230,000 has been allocated for the engineering advisory services within this contract.</td>
<td>$228,096.00 *amount includes allowance for disbursements</td>
</tr>
</tbody>
</table>

Awarded to the supplier with the highest overall score
<table>
<thead>
<tr>
<th>Proposal Number &amp; Name</th>
<th>Description</th>
<th>List of Bidders (Successful Bidder Indicated in Bold)</th>
<th>Proposal Price (Includes HST)</th>
<th>Budget</th>
<th>Net Cost of Award (Net of HST Rebate)</th>
</tr>
</thead>
<tbody>
<tr>
<td>C2014-25 Hydrogeology Data Analysis System Update</td>
<td>To update the current hydrogeological data analysis systems utilized by Water Services and Waste Management into one common database structure with common tools for viewing, editing and analysis.</td>
<td>R.J. Burnside &amp; Associates Ltd. <strong>Golder Associates Ltd.</strong> Stantec Consulting Ltd.</td>
<td>$127,947.49 $197,727.00 $198,024.48</td>
<td>The 2014 approved Water capital program includes $1,760,000 in 2014 and $1,450,000 in 2015 for Source Protection Assessment (which includes the Hydrogeology Data Analysis System Update) and is funded from the Water Reserve Fund and the Development Charge Reserve Fund. The cost of this consulting assignment is within the allocated budget for this work.</td>
<td>$178,059.00</td>
</tr>
</tbody>
</table>

Note* Ten proposals were received with the three highest scoring proposals short-listed and their price envelopes opened.

Awarded to the supplier with the highest overall score.
<table>
<thead>
<tr>
<th>Proposal Number &amp; Name</th>
<th>Description</th>
<th>List of Bidders</th>
<th>Proposal Price (Includes HST)</th>
<th>Budget</th>
<th>Net Cost of Award (Net of HST Rebate)</th>
</tr>
</thead>
<tbody>
<tr>
<td>C2014-39</td>
<td>For the design and contract administration / inspection related to the Trail and Storm System Improvements</td>
<td><strong>Parsons Inc.</strong>&lt;br&gt;MMM Group&lt;br&gt;IBI Group</td>
<td>$157,572.85&lt;br&gt;$170,251.45&lt;br&gt;$184,642.00</td>
<td>Council has approved (through Report P-14-082) a budget of $4,750,000 for the Waterloo Spur Line Trail and Storm Drainage Improvements. Sharing of the project costs is currently being negotiated with Metrolinx and the City of Waterloo. It is expected that the Region’s share of the total project cost will be approximately $2,000,000 which will be funded by the Development Charges Fund.</td>
<td>$141,899.23</td>
</tr>
</tbody>
</table>

Note* Five proposals were received with the three highest scoring proposals short-listed and their price envelopes opened.

Awarded to the supplier with the highest overall score
<table>
<thead>
<tr>
<th>Meeting date</th>
<th>Requestor</th>
<th>Request</th>
<th>Assigned Department</th>
<th>Anticipated Response Date</th>
</tr>
</thead>
<tbody>
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